Development Manager

Who we are
Founded in 2015, the Black Church Food Security Network (BCFSN) is working to create Black-led food systems anchored by Black churches in partnership with Black farmers. Our work is rooted in the principles of Black food and land sovereignty. Therefore, we are not a food charity organization. We are a self-help organization that utilizes an asset-based community development model that leverages and maximizes the existing resources of the Black Church community. Through this approach, we are advancing health, wealth, and power for our people!

We currently work with farmers, churches, organizations, and seminaries in Ohio, Maryland, Washington D.C, Virginia, North Carolina, South Carolina, Georgia, Indiana, Tennessee, and Texas.

About the role
Black Church Food Security Network is looking for a mission-driven operator to join our team as our Development Manager. This person will be responsible for building, managing, and supporting BCFSN development operations. Our startup environment is an ideal fit for someone looking to learn and grow with the organization.

What you'll do
- Work directly with BCFSN Executive Director to execute on strategic priorities, develop fundraising operations practices, and support donor engagement
- Own the compilation and submission of new and renewing grant proposals including managing post-award activities and reporting
- Plan and execute major fundraising campaigns in collaboration with the Events Manager
- Attend, assist, and represent BCFSN at key fundraising events, speaking engagements, tours, and other programs
- Collaborate with team members to create development systems for donor prospecting, solicitation, and stewardship from a diverse base of supporters including corporations, foundations, and individuals
- Hire and manage external design support to produce development materials including newsletters, one-pagers, stewardship materials, social media posts, and annual reports

Who you are
- Equipped with 4+ years of experience in a nonprofit development role
- Someone who enjoys building processes and structure for the data behind development
- Natural relationship builder with excellent communication skills
- Exceptionally organized and extremely attentive to detail, with planning, and prioritization skills that don't falter in a fast-paced work environment
- A curious and proactive problem-solver who is eager to learn new things
- Experience with HubSpot, Salesforce, or similar CRM platforms
- Baltimore Metro Area resident preferred

We believe that its more important to be a learner than a knower to succeed in a role at BCFSN. So, if you think you have what it takes but don't necessarily meet every single point listed above, please apply - you could be exactly whom we are looking for!

What you'll get
- The opportunity to make a meaningful impact on the lives and livelihoods of Black churches, Black farmers, and community members
- Access to BCFSN world-class network of advisors, partners, and funders
- On the job learning with a leadership team that is committed to the growth and development of all employees, including an annual professional development stipend
- The salary range for this position is $50,000-$60,000 paid in bi-weekly installments at the middle and end of each calendar month
- Full coverage of health, vision, and dental benefits
- 3 weeks of paid time off and additional sick leave
- Hybrid-remote work setup
-

Fusion Partnerships is the fiscal sponsor of Black Church Food Security Network.

Fusion Partnerships is an Equal Opportunity Employer that fully and actively supports equal access for all people regardless of race, color, religion, gender, age, national origin, veteran status, disability, genetic information or testing, family and medical leave, sexual orientation, and gender identity and expression and prohibits retaliation against individuals who bring forth any complaint, orally or in writing, to the employer of the government, or against any individuals who assist or practice in the investigation of any complaint or otherwise oppose discrimination.

Apply here